

[Translation]
April 28, 2017

To: Shareholders of Honda Motor Co., Ltd.
From: Honda Motor Co., Ltd.
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Minato-ku, Tokyo, 107-8556
Takahiro Hachigo
President and Representative Director

Notice Concerning Differences between Actual Consolidated Financial Result for the Fiscal Year Ended March 31, 2016 and 2017, and Differences between Forecasts and Actual Unconsolidated Financial Results for the Fiscal Year Ended March 31, 2017

Honda Motor Co., Ltd. (the “Company”) hereby announces differences that arose between its actual consolidated financial results for the fiscal year ended March 31, 2016 and actual consolidated financial results for the year ended March 31, 2017, as well as differences that arose between its unconsolidated forecast (announced on October 31, 2016) and the Company’s actual unconsolidated financial results for the fiscal year ended March 31, 2017.

Particulars

Differences between Actual Consolidated Financial Results for the Fiscal Year Ended March 31, 2016 and Actual Consolidated Financial Results for the Fiscal Year Ended March 31, 2017:

(Millions of Yen, except basic earnings per share attributable to owners of the parent)

	Sales revenue	Operating profit	Profit before income taxes	Profit for the year	Profit for the year attributable to owners of the parent	Basic earnings per share attributable to owners of the parent (Yen)
Results for the fiscal year ended March 31, 2016 (A)	14,601,151	503,376	635,450	406,358	344,531	191.16
Results for the fiscal year ended March 31, 2017 (B)	13,999,200	840,711	1,006,986	679,394	616,569	342.10
Change (B-A)	-601,951	337,335	371,536	273,036	272,038	-
Percentage change (%)	-4.1	67.0	58.5	67.2	79.0	-

Differences between Forecasts and Actual Unconsolidated Financial Results for the Fiscal Year Ended March 31, 2017:

(Millions of Yen, except net income per common share)

	Net sales	Operating income	Ordinary income	Net income	Net income per common share (Yen)
Forecast previously announced (A)	3,400,000	5,000	260,000	160,000	88.78
Results for the fiscal year ended March 31, 2017 (B)	3,456,118	36,559	350,051	233,082	129.33
Change (B-A)	56,188	31,559	90,051	73,082	-
Percentage change (%)	1.7	631.2	34.6	45.7	-
(Reference) Results for the fiscal year ended March 31, 2016	3,303,606	-191,421	60,822	51,912	28.80

Reason for Differences

Differences between actual consolidated financial results for the fiscal year ended March 31, 2016 and actual consolidated financial results for the fiscal year ended March 31, 2017

Operating profit, profit before income taxes, profit for the year, and profit for the year attributable to owners of the parent for the fiscal year ended March 31, 2017 were higher than their respective actual results for the fiscal year ended March 31, 2016 mainly due to decreased SG&A expenses, including quality related costs, continuing cost reduction efforts and the impact of pension accounting treatment, despite unfavorable foreign currency effects.

Differences between forecast and actual unconsolidated financial results for the fiscal year ended March 31, 2017

Operating income, ordinary income, and net income for the fiscal year ended March 31, 2017 were higher than their respective forecasts mainly due to favorable foreign currency effects, decreased SG&A expenses, as well as increased dividend income.

* Basic earnings per share attributable to owners of the parent is calculated based on profit for the year attributable to owners of the parent.